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|---|---|---------------------|-------------------|-----|-----|
|  | <b>Supplier Development,<br/>Localisation and<br/>Industrialisation (SDL&amp;I)<br/>Strategy Setting Template</b> | Template Identifier | 240-148918142     | Rev | 1   |
|   |   | Document Identifier | N/A               | Rev | N/A |
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## Section 1: Pre-qualification Criteria

Failure to meet Pre-qualification at tender stage will lead to disqualification

### 1.1 Minimum BBBEE status level of contributor?

If Yes, what is the BBBEE status and/or level required

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|                          |                                     |

### 1.2 Is there BBBEE category targeted for this enquiry?

If Yes, BBBEE category

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|                          |                                     |

Tender Returnable if the above elements are requirements;

- Valid original or certified copy of sworn affidavit in the case of EME's must be submitted (affidavit must be completed fully), or
- Valid Copy B-BBEE Certificate issued by CIPC for EME's. OR
- Valid original or certified copy of the B-BBEE certificate / sworn affidavit in the case of QSE's must be submitted, or
- Valid original or certified copy of the B-BBEE certificate issued by SANAS Accredited Verification Agency for Generic Entities must be submitted, or
- For JV's only valid original or certified copy B-BBEE Certificate issued by a SANAS Accredited Verification Agency will be accepted and the certificate should be in the name of the JV.

### 1.3 Minimum subcontracting requirement for this?

If Yes, what is the minimum percentage?

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|                          |                                     |

Tender Returnable if the above element is a requirement;

- Letter of intent or any other requested document indicating commitment and the percentage required must be submitted as a tender returnable.
- Sub-contracting can only be concluded with the following entities:
  - an EME or QSE which is at least 51% owned by black people;
  - an EME or QSE which is at least 51% owned by black people who are youth;
  - an EME or QSE which is at least 51% owned by black people who are women;
  - an EME or QSE which is at least 51% owned by black people with disabilities;
  - an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships;
  - a cooperative which is at least 51% owned by black people;
  - a EME or QSE which is at least 51% owned by black people who are military veterans

## Section 2: Mandatory Compliance for Contract Award


The following requirements are mandatory compliance for contract award and submissions can be clarified during evaluations or negotiated before contract is awarded

### 2.1 Local Content Designation

| YES | NO |
|-----|----|
|     |    |

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a) Is this Commodity or part of it a Designated Sector?



Please indicate below Designated Components:

Not Applicable as per email from Jabu Buyer and Technical

| Material | Components | Local Content Threshold |
|----------|------------|-------------------------|
| N/A      | N/A        | N/A                     |

**NOTE 1:** If applicable SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) are a tender returnable and will be mandatory for contract award.

## 2.2 CIDB Skills Development

a) Is there CIDB compulsory training?

If Yes, what is the % of the Construction Skills Development Goal % (CSDG)

YES

NO



If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets

| Criteria        | Eskom Target | Tenderer Commitment |
|-----------------|--------------|---------------------|
| CSDG Percentage | N/A          |                     |
| Description     | N/A          |                     |
|                 |              |                     |
|                 |              |                     |

## Mandatory Compliance for Contract Award continues.....

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## 2.3 BBBEE Compliance

**Is there minimum BBBEE level targeted?**

If Yes, what is the BBBEE status targeted for this transaction (contractor/s will be required to submit plans to achieve the target level if not met at contract award)

| YES  | NO                       |
|--|--------------------------|
| <input checked="" type="checkbox"/>  | <input type="checkbox"/> |
| Successful tenderer to achieve, maintain or improved a B-BBEE Recognition Level 4 for the duration of the contract |                          |

## 2.4 Subcontracting Requirements

**Is there a requirement for subcontracting?**

If Yes, what is the targeted subcontracting percentage

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|                          |                                     |

## 2.5 Enterprise Development

Are there specific ED requirements?  
(This ED intervention can either be separate or additional to subcontracting requirements, but duplication should be avoided)

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |

If Yes, the main contractor is required propose development in the following areas or against the following Eskom's targets:

| Eskom's Target | Tenderer Proposal |
|----------------|-------------------|
| N/A            | N/A               |

## Local Content Procurement


| Eskom's Target | Tenderer Proposal |
|----------------|-------------------|
| 100%           |                   |

Local Procurement Content" refers to value added in South Africa by South African resources. Where a single contract involves a combination of local and imported goods and/or services, the tender response must be separated into its components as per the Price Schedule included with the tender documents. Local procurement content is total spend minus the imported component

## 2.6 Skills Development

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|  |                          |                                     |
|--|--------------------------|-------------------------------------|
| <b>Are there Skills Development targets?</b> | <b>YES</b>               | <b>NO</b>                           |
|  | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

If Yes, the contractors are required to propose skills development against Eskom's targets:

| Eskom's Target |        |             |              |
|----------------|--------|-------------|--------------|
| Category       | Number | Entry Level | Output/ Exit |
| N/A            | N/A    | N/A         | N/A          |
|                |        |             |              |

### Section 3: SDL&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the Contract Value for failure to meet SDL&I obligations.

**One of the following options will apply for SDL&I performance security:**


- For the duration of the contract, Eskom will retain 2.5% of every invoice (excluding VAT) as security for the fulfilment of all SDL&I Obligations. The retained amounts shall only be released to the Contractor upon fulfilment of all SDL&I obligations at the end of the contract.
- Alternatively the Contractor shall submit a bond equivalent to 2.5% of the Contract Value and shall only be released to the Contractor upon fulfilment of all SDL&I Obligations.
- Panels- Eskom will apply 2.5% retention on every invoice (excluding VAT) after all cumulative task orders awarded to the Contractor/Service Provider that have reached a stipulated threshold as security for the fulfilment of the SDL&I obligations.

### Section 4: Reporting and Monitoring

- The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above.
- Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met.
- Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.
- Every contract shall be accompanied by the SDL&I Implementation Schedule which must be completed by the suppliers and returned to SDL&I representative for acceptance 30 days after contract award.

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## Section 5: Market Research

The following information demonstrates market analysis and assisted in arriving at BBEE targets above:

|  |  |
|--|--|
|  |  |
|--|--|

## Section 6: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits:

**Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:**

- Name/s of deponent as they appear in the identity document and the identity number.
- Designation of the deponent as the **director, owner or member** must be indicated in order to know that person is duly authorised to depose of an affidavit. **(Mark the applicable option).**
- Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.
- Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. **(No blank spaces to be left).**
- Indicate total revenue for the year under review and whether it is based on **audited financial statements** or **management account**. **(Mark the applicable option).**
- Financial year end as per the **enterprise's registration documents**, which was used to determine the total revenue. **(Financial year end to be stipulated by day/month/year).**
- B-BBEE Status level. An enterprise can only have one status level. **(Tick applicable level)**
- Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.
- Date deponent signed and date of Commissioner of Oath must be the same. **(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)**
- Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

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